

2020 IMPACT REPORT

# Persevere

*It always seems impossible  
until it's done.*

– Nelson Mandela



Tomorrow begins today.

## FULLER CENTER 2020 BOARD OF DIRECTORS

**PRESIDENT & CHAIRMAN**  
Stacey Packer

**EXECUTIVE  
VICE PRESIDENT**  
Simone Spiegel

**VICE PRESIDENTS**  
Peg Anderson  
David Clark  
Heather Shaw Fairs  
Tracy Louv  
Brett Reese  
Robert Robes

**SECRETARY**  
Kelly Baker Ferrarese

**TREASURER**  
Hiromi Printz

**PARTICIPATING  
PAST PRESIDENT**  
Peggy Henry Van Dorp

**DIRECTORS**  
Heidi Johnson Adams  
Dr. Patricia Anastasio  
Margi Cross  
Yvette Drucker  
Jay Foreman  
Lauren Johnson  
Beth Johnston  
Matt Pawlowski  
Jennifer Rosemurgy  
Mark Scheer  
John Tolbert  
Scott Van Wyngarden  
Eda Viner  
Dr. Tina Westine

**CHIEF EXECUTIVE OFFICER**  
Ellyn Okrent

Dear Friend,

**2020 brought us challenges we'd never seen before.** Phrases we never thought would become normal in conversation – “pandemic,” “quarantine,” “national toll,” – became ubiquitous.

**The frontline and essential workers of our community, who kept us all safe and supplied and our local economy alive, suffered disproportionately.** Many lost jobs, homes, food security, and loved ones. The need for child care and early education spiked for under-resourced children and their hardworking parents, while the cost of these services rose exponentially. To add insult to injury, our work became more difficult as we struggled to keep hundreds of children and teachers on our campuses safe every day, and a great amount of the special events and enrollment income that supported our programs vanished.

**But 2020 didn't only challenge us – it revealed our value.** It put in stark focus our worth to not only the children and families we serve, but also to our entire community. It revealed that we are resilient! **We PERSEVERE.** We stepped up when most of the country shut down. Caring people came together and combined their time, talent, and treasure to ensure the Fuller Center children and families would come out of this crisis with dignity and stability.

**Since 2020 ended, we also learned that despite hardship, there's room for joy.** March 1, 2021 marked our 50th anniversary as the premier nonprofit agency changing lives in our area with the power of education! When Fuller was founded in 1971 with 22 preschoolers, it was a far-off vision that we'd benefit so many thousands with this mission – but that vision became reality. We're forever grateful to the incredible community that's been by our side throughout this journey, throughout this difficult year, and moving forward.

**Even more, there's room and need for growth. You may have noticed we've rebranded!** Formerly Florence Fuller Child Development Centers, the Fuller Center listened to the families who told us that we're so much more than child care to them, and our new look and name reflects that evolution.

We're proud to report here what Fuller Center has done and continues to do, with your dedicated support, to help those we serve stay strong and stable despite great uncertainty. **Together, we will continue to PERSEVERE!**



*Stacey Packer*

Stacey Packer  
2020 President  
& Chairman of the Board



*Ellyn Okrent*

Ellyn Okrent  
Chief Executive Officer

# 2020 Impact Numbers

## Who We Serve

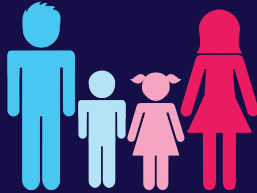


51% Male



49% Female

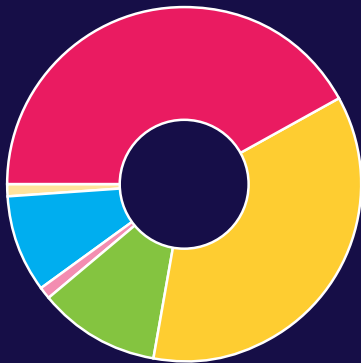
773 Children



541 Families



98% live at or below the  
Federal Poverty Level

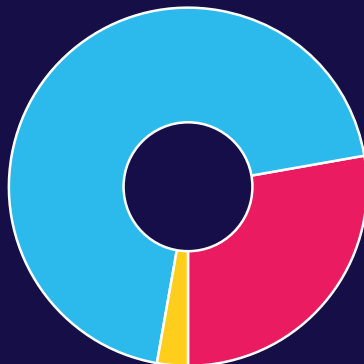


### DEMOGRAPHICS

- 42% Latino
- 36% African-American
- 11% Caucasian
- 1% Asian
- 9% Mixed
- 1% Other

### FAMILY EMPLOYMENT

- 65% Essential Workers
- 25% Frontline Workers
- 10% Students,  
Retired, Disabled,  
or Seeking Work



## Programs



Early Childhood  
Education



Afterschool,  
Summer Camp, &  
Out-of-School-Time



Family and Child  
Nutrition



Parent Career  
Counseling



Health and  
Wellness



Family Support  
Services

## Your Dollars Worked Hard in 2020



156,338 Meals  
Served on Campus



74 Families Secured  
Employment



94% of Pre-K Children Tested  
Kindergarten-Ready



189 Families  
Became Food-Secure





# How Nancy's Family Persevered

**Nancy is a hardworking, invested, and dedicated Super Mom**, caring for five children and her nephew in west Boca Raton. A very involved parent, she serves as an officer on the Head Start Policy Committee and organizes volunteer campus beautification projects with her workplace team.

**But the pandemic threatened to destabilize the life Nancy worked so hard to create for her family.** She's an essential worker, meaning she was one of the everyday heroes fulfilling important duties for our community even as most workplaces were closed. Can you imagine balancing a full-time job, arranging for child care for six, and helping each child in their virtual schooling on only two computers, every day, with a pandemic raging outside your home?

**Fortunately, Nancy had the caring support system at the Fuller Center beside her.** As soon as the state declared emergency shutdowns, Nancy was provided with community resource information, food assistance, educational packets from teachers, and even a laptop from the Center's tech program, to ensure that she and the children would be safe and stable, and that the kids' educations would not be disrupted. For more than two months, the staff checked in with Nancy and continually provided those resources, to make sure they didn't slip through the cracks when they were most vulnerable.

***"The staff really cares and are always checking up," Nancy said. "It means so much because it shows they care even when times are so hard and strange. It helps me feel like I'm not alone. The Fuller Center is my second family."***

On the shutdowns, Nancy said it was tough but it could have been much worse. "It's up to us – the adults – to work hard to keep the kids safe and on the right track no matter what. We're all working together for that."

**Super Mom Nancy and her family are just one of hundreds of families who depended on the Fuller Center for the resources and opportunities they needed to remain strong. YOUR support is what powers this critical work!**

## OUR MISSION

To embrace, educate, and empower hardworking, under-resourced families and children to achieve their full potential.

## OUR VISION

To be the leading organization providing access and opportunities for all children and families to help build a strong and vibrant community.



# Special Events Supporters



## PRESENTING SPONSOR

Gary Peters Family Foundation

## HERO SPONSORS

Office Depot  
Publix Super Markets Charities  
Schmidt Family Foundation  
Seminole Region CMAA

## CHAMPION SPONSORS

ADT Security Services  
Florida Power and Light Company  
Carrie, Sandra, and Marvin Rubin

## ADVOCATE SPONSORS

Kathy & Ronald Assaf  
Boca Raton Regional Hospital Foundation  
Robin & Charles Deyo  
Eda & Cliff Viner Community Scholars Foundation  
Hiromi & Robert Printz

## FRIEND SPONSORS

Silvana & Barry Halperin  
Tracy & Rob Louv  
Connor & Ryan Lynch  
Stacey & Dr. Evan Packer  
Radius Financial Group  
Sandelman Foundation  
Simone & Sam Spiegel  
Temple Beth El  
Tito's Handmade Vodka

## GIFTS FROM THE HEART

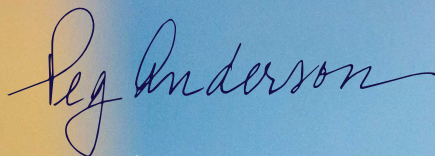
Molly & Thomas Abbruzzese  
Kathy & Paul Adkins  
ADT Security Services  
Dr. Patricia Anastasio & Tom Mersch, Esq.  
Robin & Charles Deyo  
Kelly Baker Ferrarese  
Nancy & Clark Fitzmorris  
Houlihan Lokey  
Amy & Michael Kazma  
Tracy & Rob Louv  
Neiman Marcus  
Donna Nero  
Office Depot  
Stacey & Dr. Evan Packer  
Hiromi & Robert Printz  
Jo Ann & Philip Procacci  
Carrie, Sandra, and Marvin Rubin  
Rubin Obstgarten Family Foundation  
Schmidt Family Foundation  
The Sokol Foundation  
Simone & Sam Spiegel  
Eda & Cliff Viner  
Drs. Tina & John Westine

# Our Foundation

The Fuller Center Foundation was founded in 2002 to provide for the long-term growth and security of the Fuller Center through the management and investment of endowments and other long-term planned giving.

Gifts to the Foundation ensure that Fuller Center can help our children gain the skills needed for their future success, and that their families are safe, stable, and positively contributing to our community. Though Fuller Center receives funding from federal, state, and local governments, there are still large financial gaps that must be filled to provide for the needs of our area's most vulnerable children and families.

Your legacy can make life better for hundreds of children and families who need it most. Please consider Fuller Center Foundation in your will or estate plan.



Peg Anderson  
2020 Foundation President

Thanks to all who attended and supported the Legacy Polo Brunch at International Polo Club Palm Beach on March 8, 2020. Together, nearly \$18,000 was raised through this inaugural event to support the Fuller Center Foundation!



## 2020 FOUNDATION BOARD OF DIRECTORS

### President

Peg Anderson

### Vice President

Eamonn Gunther

### Secretary

Kelly Baker Ferrarese

### Treasurer

Michael Levin

### Directors

Martin Mallinger  
Stacey Packer  
Hiromi Printz  
Mark Scheer  
Simone Spiegel

### Chief Executive Officer

Ellyn Okrent



# How We Persevered In 2020

**As soon as the shutdowns were announced on March 13, 2020, the Fuller Center staff sprang into action.** We provided local resource information to every family, and educational activities for every child. With volunteer support, we distributed meal packages regularly, as well as our entire stock of Chromebooks to ensure children stayed connected to their teachers and families stayed connected to their support team. We created a virtual program to mitigate learning loss, and ensured families had access to food, health care, job opportunities, and housing assistance.

**In June 2020, the Center welcomed back the children to campus, and increased staff to carry out CDC health and safety guidelines.** We secured PPE and created small group spaces to minimize exposure while engaging children in preschool and summer camp enrichment. We opened *School Away from School* for 175 children of essential workers who needed a safe place while schools were still closed, and reliable tech and guidance to make the most of distance learning.



**It was truly a time to step up, and our caring community came through to help.** Hundreds responded to urgent appeals including the Emergency Covid Relief Fund, the Safe Classroom Shoes Fund, the Stove Fund, and the Year-End Appeal. We were overwhelmed by the size of your hearts and your readiness to help! Your support made our campuses Covid-safe, so that to this day there's been no spread of the virus at the campuses, and we were even featured nationally on The Today Show for modeling school safety!

**We managed to maintain some normalcy** by continuing our annual traditional Pre-K graduation celebration (drive-thru style!), and rising to meet the challenge of holding a socially-distanced event with the Giving Thanks *Together* virtual family dinner, which gathered our community in gratitude and solidarity.

**Your support kept our essential services ongoing, our children learning and fed, and our families stable and working.** Your kind hearts saved our community from the damage that could have been done to our local economy if our hundreds of families had been forced to stay home for lack of childcare. And Fuller Center children and families continued to learn and flourish despite it all!

**Because of YOU, this mission endured. And together, our children, families, and community can look to brighter futures again!**

# 2020 Fuller Center Donors

## \$100,000 +

Amzak Capital Management  
James Annenberg La Vea  
Charitable Foundation  
Estates of Mary Ann  
& Harold E. Perper



## \$50,000 - \$99,999

Anonymous  
City of Boca Raton  
Boca West Children's Foundation  
Community Foundation for  
Palm Beach and Martin  
Counties  
The Judith Linnell Foundation,  
Jim LaBate and Merrill,  
a Bank of America Company,  
Co-Trustees  
Jo Ann & Philip Procacci ♥  
The Sokol Foundation  
United Way of Palm  
Beach County



## \$25,000 - \$49,999

Estate of Gertrude Barnett  
Karen & Jay Foreman ♥  
Goldberg Family Foundation  
Libra Foundation  
Tracy & Rob Louv  
Donna Nero

The Mary Ann & Harold  
Perper Foundation  
Hiromi & Robert Printz  
Quantum Foundation  
Joseph C. Sortino Trust



## \$10,000 - \$24,999

ADT Security Services  
Batchelor Foundation  
Steven E. Bernstein  
Family Fund  
Boca Raton Regional  
Hospital Foundation  
Christian Dior Couture  
The Glick Family Foundation  
Houlihan Lokey  
Amy & Michael Kazma  
Rose & Robert Kelly  
Rochelle Lecavalier  
Macy's  
Carol & Barry Minkoff  
Morgan Stanley Gift Fund  
Julia Myers  
Office Depot  
Patricia Ohnell  
Gary Peters Family  
Foundation  
Pasquale & Rose Procacci  
Charitable Foundation  
Publix Super Markets Charities  
Sanders Foundation

Schmidt Family Foundation  
The Sam and Simone Spiegel  
Family Foundation  
William and Helen Thomas  
Charitable Trust, Bank of  
America, N.A., Co-Trustee  
Jana & Dr. Thomas Tift  
Patricia & David Wallace  
Wells Fargo Advisors  
Wells Fargo Bank  
Wells Fargo Foundation  
Drs. Tina & John Westine



## \$5,000 - \$9,999

American Academy of  
Dermatology  
Artists & Donors of  
MountainMage  
MTG Signature Service  
John and Nellie Bastien  
Memorial Foundation  
Lauren Cohen  
Comerica Charitable Foundation  
Dawn & Peter Dessak  
Robin & Charles Deyo  
Florida Blue Foundation  
Florida Power and Light  
Company  
Doris & Neil Gillman  
Elizabeth Grinnan  
HI Foundation

Ibis Charities Foundation  
Neiman Marcus Boca Raton  
Stacey & Dr. Evan Packer  
PNC Foundation  
Carrie Rubin  
Rubin Obstgarten Family  
Foundation  
Jamie & Brian Schmier  
Eda & Cliff Viner ♥



## \$2,500 - \$4,999

Kathy & Paul Adkins  
All Heart Neiman Marcus Group  
Associates for a Cause  
Dr. Patricia Anastasio &  
Thomas Mersch, Esq.  
Peg Anderson  
Anonymous ♥  
Kathy & Ronald Assaf  
Jacob Burns Foundation  
Gary Cantor  
Nancy & Clark Fitzmorris  
Ruth & Dr. Bruce Fleegler  
Leslie Frank  
Jeannette & William Fuller  
Kevin & Rex Johnson  
David and Leslie Kantor  
Family Foundation  
Andrea Kline  
Rachel & Raymond Lopez ♥  
Candace & Mark Malis ♥  
Alice & Andrew Meshbane  
Jennifer Rosemurgy  
Rotary Club Downtown  
Boca Raton



Sandra & Marvin Rubin  
Linda & Robert Schmier  
Unitarian Universalist Fellowship  
of Boca Raton  
Lenore Wachtel ♥  
Gail Weisbaum & Andrew Hurst  
Ann & John Wood



### **\$1,000 - \$2,499**

Allstate Cybergrants  
Joel Altman  
Deborah & Howard Belford  
Alisa & John Clarke  
Camille Darby  
Marjorie & Clyde DeShields  
Carolina & Craig Doering ♥  
Elizabeth & Richard Dudley  
EIS Foundation  
Heather Shaw & Michael J. Fairs  
Kelly Baker Ferrarese  
Fifth Generation  
Mary Jo & Brian Finocchiaro  
First Presbyterian Church of  
Delray Beach  
Sheila & David Fuente  
The Gerald & Deanne Gitner  
Charitable Fund  
Kenneth Goodman  
Silvana & Barry Halperin  
Peggy Henry Van Dorp  
Bonnie & Gary Hildebrand ♥  
Betsy Hoak

Marie Ann Iandoli  
Barbara & Dr. Donald Janower  
Jewish Community Federation  
Pamela & Douglas Jones ♥  
Wendy Korsunsky  
Estate of Melvin I. Lazerick  
Iris Lerner  
Valorie & Timothy Loomer  
Connor & Ryan Lynch  
Make A Difference Foundation  
The Marsh Foundation  
Bebe & Richard Mascolo ♥  
Patricia McCarthy  
Karen & Neil Meany  
Gloria Melman & Barry Broder  
The Marjorie A. O'Sullivan  
Revocable Trust  
Tara & Matt Pawlowski  
Barbara & Albert Pope  
Kenneth Pope  
PurePoint Financial  
Emily & Robert Robes ♥  
Runner's Edge Foundation  
Sandelman Foundation  
Sheryl & Mark Scheer  
The Sena Group ♥  
Dolores & John Sena  
Muriel Silverman  
Simone & Sam Spiegel  
Susie & Mark Tabor  
Temple Beth El  
Tito's Handmade Vodka

Wendy Walker  
Wells Fargo Matching  
Gifts Program  
Coleman B. Zimmerman  
Memorial Fund at the  
Rhode Island Foundation



### **\$500 - \$999**

Molly & Thomas Abbruzzese  
Mary Ann & Jason Ackerman  
Heidi Johnson &  
Daniel K. Adams  
Rosa Agentis Feeney  
JoAnn & Scott Baron  
Bellwether Enterprise Real  
Estate Capital  
Marlene & Richard Bluestein  
Boca Raton Elks Lodge 2166  
Alexandra Champion  
Mary & Brian Coleman  
Pilar Gonzalez  
Gladys & Arnold Granet  
Ellen Kraftsow-Kogan &  
Mark Kogan  
Linda & Michael Levin  
Krista Maki  
Marine Education Initiative  
Colleen McCarthy Lopez  
Lucas Metropulos  
Alisa Musa  
Stacy & Dr. Steven Needell

Ellyn & Steve Okrent  
Andrea & George O'Rourke  
Harriet Packer  
Nolan Patten  
Philoptochos Society of  
St. Mark  
Premier, Inc.  
Reiling Family Foundation  
Riwa Safadi  
The Robert M. Sandelman  
Foundation  
Susan Sheftel  
Bella & Scott Singer  
Sabrina & Jonathan Smith  
Soroptimist International of  
Boca Raton/Deerfield Beach  
Holly Strogoff  
Veronica & David Witt

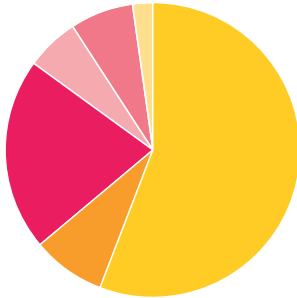
### **♥ Adopt-a-Class**

These individuals, families, and corporate teams adopted a class for the 2020-2021 school year, providing a classroom with school supplies and other needs, and forming special bonds throughout the year with the children of that class as they witness the impact of their support in their lives!

To adopt a class,  
call 561-391-7274 ext. 134,  
or email [info@ffcdc.org](mailto:info@ffcdc.org).

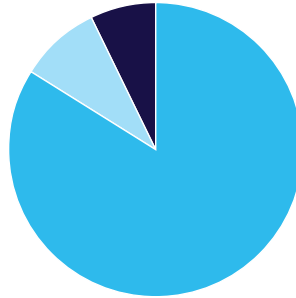
# 2020 Annual Report AUDITED

## SUPPORT & REVENUES



Government Grants	56%
Non-Government Grants	8%
Contributions - Private Sources	21%
Special Events	6%
Program Service Fees	7%
Other Income	2%

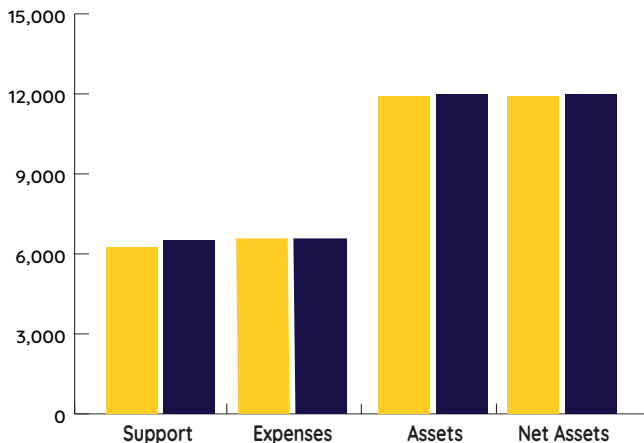
## EXPENSES SUPPORTING SERVICES



Program Services	84%
Management and General	9%
Fund Raising	7%

## 2019 - 2020 FINANCIAL COMPARISON

2019 2020



## STATEMENT OF ACTIVITIES

### Support & Revenues

Government Grants	\$3,535,188
Non-Government Grants	\$521,055
Contributions - Private Sources	\$1,307,003
Special Events	\$407,595
Program Service Fees	\$446,326
Other Income	\$130,883

**Total Support & Revenues** **\$6,348,050**

### EXPENSES

**Program Services** **\$5,555,584**

### Supporting Services

Management and General	\$568,309
Fund Raising	\$454,930

**Total Supporting Services** **\$6,578,823**

### Related Party Transaction

Capital Campaign Grant from Foundation	\$5,000
--	---------

**Fuller Center Income (Loss) from Operations** **(\$230,773)**

## FULLER CENTER FOUNDATION

Contributions - Private Sources	\$20,365
Big Hearts Campaign Donations & Pledges	-
Investment Income	\$71,269

**Total Support and Revenues** **\$91,634**

### Expenses

General and Professional Fees	-
Capital Campaign Grant to Center	\$5,000

**Foundation Income (Loss) From Operations** **\$86,634**

**Combined Increase In Net Assets** **(\$139,139)**

## COMBINED STATEMENTS OF FINANCIAL POSITION

### Assets

Cash & Cash Equivalents	\$2,066,939
Other Current Assets	\$618,017

### Investments

Board Designated	\$3,588,780
Endowment, Perpetr Learning Center	\$50,500
Endowment, Held In Trust for Others	\$31,364
Property & Equipment Net	\$5,687,374
Other Assets	\$2,776

**TOTAL ASSETS** **\$12,045,750**

### Liabilities & Net Assets

Current Liabilities	\$427,663
Paycheck Protection Loan (forgiven in 2021)	\$774,250

### NET ASSETS

Without Donor Restrictions	\$7,925,679
With Donor Restrictions	\$2,918,158

**TOTAL NET ASSETS** **\$12,045,750**

# How We Change Lives Together

**The Fuller Center is a community cornerstone with a 50-year history and an exciting future!** Since 1971, tens of thousands of lives have been touched by this mission. Throughout South Palm Beach County, the legacy of this work lives in every child and family we've served, and in every dream made possible by the those who continue to invest in this important work.

**Here at the Fuller Center, we foster a vibrant community** where all children and families have the access and opportunities they need to achieve their potential in school, work, and life, regardless of income or zip code. Every day, we support them as the backbone and the future of our local economy, which supports us all.

**We are child care. We are family care. We are community care.** We provide local under-resourced children with high quality care, education, nutrition, and health and behavioral health resources that they would otherwise not have. But we don't stop there! We support their hardworking families as well, because when the family prospers, the children can prosper, and our community prospers.

**For children 6 weeks to 5 years old** we offer a holistic early education program, tracking milestones, encouraging social skills, promoting kindergarten-readiness, and setting the stage for school success and lifelong learning.

**For K-5th grade students** we offer afterschool, summer camp, and out-of-school-time enrichment, including tutoring to improve academic performance and mentoring to develop social skills. Children receive homework help and participate in clubs for science, technology, sports, the arts, and much more! Students K-3 are also welcome at the Fuller Academy, a new certified Choice school offering a customized curriculum following Benchmarks for Excellent Student Thinking standards.

**For local at-risk teens** we offer the opportunity to serve as mentors, tutors, and project leaders, helping them develop the independence and soft skills shown to improve employability and reduce susceptibility to negative influences.

**All enrolled children enjoy nutritious daily meals and preventative health and behavioral health services** including regular screenings for cognitive and physical development, vision, hearing, dental, and social and emotional concerns.

**For their families** we offer a unique, comprehensive system of family support complete with career counseling, trainings, and case management, to ensure that parents and caregivers are empowered to achieve stability and constructively contribute to our community.



**When it comes to making a lasting impact for the children, their families, and for us all, tomorrow begins today!**  
Stay tuned as the Fuller Center continues to evolve and respond to the needs of our local under-resourced children and their hardworking families. The future is bright!



# How You Can Help

## DONATE ONLINE

The children need your help to succeed in school and in life. Make a difference, right here, right now! Visit [ffcdc.org/donate](http://ffcdc.org/donate) to make your kind gift today!

## MONTHLY GIVING

Just \$10 a month can provide school supplies for two children all year round! It's safe, easy, and impactful. Call 561-391-7274 ext. 127 to set up your monthly gifts today.

## ADOPT-A-CLASS

Your family or corporate team can get to know an entire class of children and witness your impact on their lives! Call 561-391-7274 ext. 123 to learn more.

## HEART WALL

A touching tribute to a friend or loved one! Each Heart on the Heart Wall is uniquely designed by a child and displayed in the East Campus Lobby. Dedicate a Heart with a special message by calling 561-391-7274 ext. 127.

## PLANNED GIVING

You can leave a legacy of hope, helping children and improving the world for decades to come. To include the children in your will or estate plan or for more information, call 561-391-7274 ext. 123.



## VOLUNTEER AT THE CENTER

The time you spend helping teachers and interacting with children is among the greatest gifts they can receive. To become a valued classroom volunteer, tutor, or mentor, email [volunteers@ffcdc.org](mailto:volunteers@ffcdc.org).




## AMBASSADORS' COUNCIL

Would you like to help the children with your talent or expertise? Your knowledge could make a big difference! Call 561-391-7274 ext. 123 to learn more.

## TEEN LEADERSHIP

Teens with big hearts are welcome to join the mission to make an impact in their community! Email [volunteers@ffcdc.org](mailto:volunteers@ffcdc.org) for more information.

## STAY CONNECTED

-  [www.facebook.com/FlorenceFullerCenters](http://www.facebook.com/FlorenceFullerCenters)
-  [@FFCDC](https://twitter.com/FFCDC)
-  [@florencefullercenters](https://www.instagram.com/florencefullercenters)

